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## ABOUT US

Molson was founded by Jonathan Wilson and Robin Powell in 1996. Bob Barnett joined in 2005 as chairman of the Molson Group.

Currently Molson stands as one of the largest suppliers of Korean and Japanese built excavators in Europe and continues to source a wide range of equipment including dump trucks, dozers, demolition rigs and wheeled loaders.

In 2010 Molson became Hyundai's biggest dealer in the whole of Europe and has now sold over 1,500 new Hyundai machines.

We are ideally situated at the intersection of the M4 and M5. New and prospective customers are always welcome to visit us – we would love to show you around. Molson represent the following major international brands, all with a reputation for top-of-the-line quality:

**HYUNDAI**  
HEAVY INDUSTRIES EUROPE

**KOBELCO**

**KEESTRACK**  
MOBILE CRUSHERS AND SCREENING SOLUTIONS

**OM**  
OFFICINE MECCANICHE  
DI RONZANO VERETO S.P.A.

**SENNEBOGEN**

**JLG**

**AMMANN** **NPK**

**NC**  
ENGINEERING  
WHERE QUALITY COUNTS MOST

**HPC**  
KAESER  
COMPRESSORS

**PRONAR** **engcon**

## ANNUAL INVESTMENT ALLOWANCE

**DON'T MISS OUT, PURCHASE YOUR PLANT AND EQUIPMENT TODAY!**

The Annual investment Allowance (AIA) is a type of capital tax allowance that offers 100% tax relief on qualifying capital expenditure in the year of purchase.

### How does the AIA work?

Currently, the first £500,000 of expenditure on business assets (e.g. plant and commercial vehicles) per year is 100% allowable against taxable profits of a business, deductible in the year that you buy them.

This allowance will reduce to £200,000 from January 2016 so should you wish to take advantage of the full £500,000 allowance the time to act is now.

### Who can claim?

AIA is available to most businesses, regardless of their size. The only exceptions are those with a mixed partnership (for example, a partnership comprised of both individuals and companies) and Trusts.

### What can you claim on?

Most assets purchased for business use qualify, including: diggers, dumpers, loading shovels, crushers, screeners and telehandlers.

### Can I claim AIA if I use Hire Purchase (HP)?

Yes - with the intent of ownership you can benefit just the same as buying outright,

hire purchase contracts are treated like cash for taxation purposes. Tax relief is also available on interest charged to the profit and loss account.

### What difference will the change in AIA allowance mean?

The long term positive is that the AIA will be fixed at £200,000 from Jan'16 which means more businesses can plan for growth and investment, and utilize potential tax relief investing in plant and equipment.

However, in the remaining months of 2015 its key to point out that the clock is ticking if your business can benefit from the potential £500,000 tax relief.

Molson offer a large range of qualifying plant and equipment to suit the needs of your business whether it be new or used. To ensure that you don't miss out please visit [www.molsongroup.co.uk](http://www.molsongroup.co.uk) or contact your local Molson representative today.

\*Molson Equipment Services Limited are not a tax or financial advisor, advice should always be sought from your accountant or finance director prior to making any investment. Businesses should never make investment decisions purely on a tax basis, there should be a compelling business case in support.

## CL WARREN CHOOSE KOBELCO

Cheshire civil engineer CL Warren has updated its fleet with the introduction of a new Kobelco SK85MSR-3.

The Wirral based contractor took the machine to help complement the work it carries out across the North West of England and North Wales after a close look at the Kobelco machines at the open day Molson held at its Warrington depot earlier this year.

Area sales manager Andy Wilkinson welcomed the company to the Molson Group.

He said: "The team at CL Warren came down to have a look at the Kobelco's at our open day. They already knew the machines but had changed to Hitachi kit in the past. They liked what they saw and came back to order the SK85MSR-3."



The CL Warren team will use the machine to support its workload creating adoptable roads, sewers and foundations for housing developers and corporations across the north west.

## AIMING HIGH

## WITH MOLSON



JLG has appointed the Molson Group as an authorised distributor for JLG branded telehandlers in South West England and South West Wales. The agreement is already in force and the first machines delivered.

Avonmouth, Bristol, based Molson also distributes Kobelco excavators, and has recently been appointed to handle Terex Environmental's Ecotec range of recycling equipment and Sennebogen's line of recycling material and timber handling machines.

The Shannon group the Iver, Buckinghamshire based contractor, haulage and training company and a long standing Molson customer purchased the first JLG telehandler sold by Molson, a Rental Specification four tonne/17.3 metre JLG 4017PS.

Molson joint managing director Robin Powell sees the deal as a perfect fit for both JLG and Molson Group.

He said: "JLG is a mammoth outfit. In the USA it has an almost 60% share of the telehandler market and can boast a third of the worldwide access work platform market. In the UK and Europe it doesn't quite have the same level of market share and that is something that we are sure the Molson team will be able to help rectify."

The full range of JLG telehandlers will be available from Molson with Robin keen to underline their safety and quality.

He said: "JLG have always had a focus on the safety element of all their machines and their telehandlers are no exception."

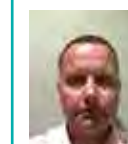
They understand safety and are always looking to innovate and bring in new, industry first safety measures. JLG manufactures a huge quantity of machines but the build quality is exceptional. They are hugely reliable."

Already that reliability is being tested after long-term Molson customer, Buckinghamshire based Shannon Group, took the first of the JLG machines – a rental specification JLG 4017PS. It has a 4tonne maximum lift capacity with a maximum reach of 12.7m and a maximum lift height of 17.3m.

Robin said: "We have been supplying the Shannon Group and managing director Ollie O'Donovan with machines for the past 15 years. He knows what makes a good piece of equipment and he had no hesitation in snapping up the first of our JLG telehandlers."

Molson Group joint managing director Jonathan Wilson is convinced that Molson will help JLG become the main force in the UK telehandler market.

He said: "Last year there were over 9,000 units sold in the UK, 6,000 of those went into the construction industry. It is a market we know well and we think it is ready for the JLG machines and we want to help JLG dominate the sector in the UK as they do in the USA."



For further information contact **Richard Davies** on: **07340 111125**

## STAFFORDSHIRE FIRM SET TO DEMOLISH THE COMPETITION

Elford Plant Hire in partnership with NCP Humphries Demolition has extended its fleet of demolition specification excavators with the purchase of four new Hyundai machines.

The firm has taken three Hyundai R220LC-9A and two R330LC-9A machines after agreeing a deal with Molson area sales manager James Dodkins.

They will be used on projects across Birmingham and the Midlands and will boost the company's existing fleet.

James said: "I am very happy that we have been able to supply these machines. They are perfect for the type of work they will be expected to carry out. All of them have been fitted out to a full demolition specification and coupled with the high levels of service Molson customers can expect, will be more than able to handle the rigours of a demolition site."





# DWM PLANT CONTINUES TO GROW

**Long-standing Molson customer DWM Plant Ltd has continued the overhaul of its excavator fleet with the purchase of a raft of new Kobelco machines.**

David McGregor, managing director at the Manchester multi-disciplinary company is a real fan of the blue machines and has revamped his stock of excavators, taking eight Kobelco machines across the range since they were re-introduced to the UK market last year.

They include two Kobelco SK210LC-9 crawlers, an SK350LC-9 excavator, an SK10SR-2 micro excavator, an SK75SR-3 machine as well as an SK140SRLC-3 and an SK27SR-5 mini excavator.

David claims the operating quality and fuel-sipping efficiency of the Kobelco's are what draws him back to them.

He said: "They are incredibly reliable and are fantastically fuel efficient. They are a quality product but the savings you can make on your annual fuel bill can be amazing and will help offset the initial purchase cost."

David drove his first Kobelco in 2000 when he was working on a pipeline project in Greater Manchester. Since then he has been a devoted user and Molson customer.

He said: "I think the quality of the Kobelco's is second to none but that has to be backed up by similar quality service and Molson give you that. I have known the team at Molson for years and they are always available on the phone if you need them. They offer a personal level of service that you just don't get with others."

And he is pleased with the opening of the new Molson depot in Warrington.

He said: "It means I don't have to travel all the way to Bristol to see anyone. Having the depot in Warrington is a real bonus."

Molson area sales manager Andy Wilkinson said: "It's great to see David so happy with his Kobelco fleet. I'm sure he will continue to enjoy their quality and the great level of service that Molson offers all its customers."





## PULLING AWAY FROM THE COMPETITION



The Molson sponsored motorbike and sidecar team WPS AOS Sidecar has continued its early dominance of the Hyundai Heavy Industries sponsored British Sidecar Championship following the latest round of races.

Driving team Ricky Stevens and Ryan Charlwood sit on top of the championship table, more than 70 points clear of their nearest rivals after dominating at the Thruxton race at the beginning of August.

Racing at speeds of almost 115mph they took the chequered flag in all three of the races over the weekend, topping the Hyundai Heavy Industries British Sidecar Championship table.

Thanks to its association with the championship and sponsorship of the WPS AOS team Molson is able to offer customers hospitality at the remaining meetings.

Anyone interested in going along to view this exciting sport should contact their area sales manager.



# FUTURES GETTING STRONGER

**As the economy continues to improve and the market recovery stays on track, the pent up demand for machines is beginning to be released.**

Contractors and plant hirer customers are now feeling more confident in their workloads and so have a greater confidence that they will be able to finance any move for more equipment.

But that doesn't mean that fleet managers are ready to throw money away. If anything the last few years of recession has made companies more reluctant to part with their cash unless they can be convinced they are getting real value for money.

Some plant manufacturers offer 'whole life' guarantees that seem to promise the earth but in the end deliver very little. They seem to fail to take into consideration the hefty up-front cost of their equipment which will very often totally outweigh any perceived 'whole life' warranty saving.

Over the years Molson has developed a reputation as being straight talking with exceptionally high after sales service. We believe we match the right products with the right customer and then back that up

with industry leading service values that ensures we will not leave a customer stranded with a break down on site.

For Kent hirer FGS Plant being able to offer real value for money throughout our product range, coupled with those service levels, has been paramount in its decision to buy some 30 Hyundai machines from Molson in just two years.

During that time it has taken crawler excavators from across the Hyundai range including six R80CR-9A 8tonne midi-excavators, R140LC-9A machines and R220LC-9A crawler excavators.

Area sales manager Stuart Butler has been dealing with the FGS Plant team since it bought its first Hyundai two years ago. It offers self-drive machines as well as contract plant hire with qualified drivers for firms across London and the South East. Stuart advised the team to try the Hyundai machines and says that they offer the best value for money.

He said: "The Hyundai machines work best for FGS. They are a quality product and offer all the latest features and gadgets that operators expect but at a price that is more affordable. In the end it means that FGS can see a return on its investment."

The plant purchase regime has seen FGS draw the Hyundai excavators into its fleet at a steady rate over the past two years with the team replacing its older stock as and when demand dictates.

Stuart said: "We have worked with the FGS team to help replace machines as they get older until we have reached the point now when we have 30 Hyundai's working in the FGS fleet."

FGS Plant has helped supply plant and drivers to some of the biggest construction projects in London and the South East. Its mission is to be safe whilst delivering practical solutions to customer's plant hire needs with impeccable service offering the best value for money.

FGS Plant prides itself on the success of the organisation built on the mutual respect of its employees, customers, suppliers and the local community while always ensuring the health, safety and welfare of employees and others is a key priority.

Stuart said: "Like most firms these days FGS Plant needs to know that its money has been well spent and it is getting the best value from it. I believe that the Hyundai machines and Molson's famed customer service offers that best value."



**"HYUNDAI  
MACHINES  
WORK BEST  
FOR FGS"**



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## THE ALL SINGING, ALL DANCING MACHINE...

**Molson customer PL Civil Engineering has taken another Kobelco machine to add to its expanding fleet.**

The Droylsden based civil engineering contractor has added an SK350LC-9 excavator to its clutch of machines it uses on sites across the country.

The latest addition is a particularly high specification machine and boasts a host of extra features that help it meet some of the stringent safety requirements needed by the major civil engineering contractors for machines working on their sites.

Molson area sales manager Andy Wilkinson said: "This is a high safety specification excavator and features hand rails, movement alarm, audible quick hitch alarm and 360 degree camera. It really is an all singing - all dancing machine."

The machine is already working on a Galliford Try scheme in the Greater Manchester area and according to Andrew major contractors are starting to demand machines that reflect its industry leading safety specification.

He said: "It is a draw-down from the demands of major contractors. They are starting to insist on the highest safety specification for plant being used on their sites. We are starting to see more and more of these options being requested."

**Paul Lackey, director at PL Civil Engineering agrees.**

He said: "The majority of contractors want that sort of specification now. It makes sense. Anything that makes the machines safer for those operating them or working nearby has to be applauded. We work with some of the largest contractors and they all demand the highest safety specification."

The new SK350LC-9 is the latest addition to the PL Civil Engineering fleet which already includes four other Molson supplied Kobelco's – an SK27SR-5 mini excavator as well as an SK85MSR-3 crawler, an SK140SRLC-3 machine and an SK210LC-9 excavator.

Paul has been impressed with the quality of the Kobelco machines and also the service that Andy and the rest of the Molson team have provided. He is already mulling over plans to add more Kobelco's to his fleet.

He said: "They are an extremely fuel efficient and a very high quality machine. I have been really impressed with them and am looking to extend my fleet and make it Kobelco only. But a machine is only as good as the back-up. In that respect Molson have been fantastic. The level of service we have received has been second to none."

Andrew said: "We are delighted that we have been able to build on our relationship with PL Civil Engineering and expand its Kobelco fleet. The new machine is already working on one of its projects and its high performance, quality and safety specification will be perfect for the site team."

# TRY A DIFFERENT COLOUR...

## |||| MOLSON |||| GREEN

Molson Green gathers the group's experience in providing our customers in the the demolition, crushing, waste-handling and recycling sectors with plant, machines and servicing that help them deliver environmentally friendly services and schemes in one focused business unit.





## A FORCE TO BE RECKONED WITH

**Long-standing Molson customer Cuddy Group has upped its recycled aggregate and landfill recycling capacity with the addition of two new crushers to its fleet.**

The Welsh giant has taken a Keestrack Apollo jaw crusher as well as a Keestrack Destroyer 1011 impact crusher to help munch through demolition and landscaping at sites around its centre in Llandarcy near Neath, South Wales.

The two new machines will boost Cuddy's recycling capacity and provide a waste handling option for other contractors as well as increase the availability of recycled aggregates to the wider market.

The 38tonne Apollo jaw crusher has a maximum capacity of 300tonnes per hour and is perfectly suited to either primary aggregate production or concrete recycling.

It is available with an optional remote control system that enables the machine to be operated from the loading shovel, helping to boost productivity.

But it's not just the remote control that ensures the Apollo is perfectly suited for aggregate production. It has a series of features that can push production levels.

The fully automatic feeding system and a maximum feed size of 600mm, 1050 x 730mm jaw feed opening, combined with its double deck vibrating pre-screen system, makes it ideal for a range of applications from primary crushing to concrete and landfill recycling.

The advanced technology the Apollo possesses includes Keestrack's Non Stop System which protects the machine from un-crushable feed by opening and resetting itself.

And with its 38tonne transport weight, 3.3m transport height, 14.8m length and 2.55m width it is easily moved from site to site.

The Keestrack Destroyer 1011 mobile impact crusher will also help Cuddy boost recycling rates and sort material and offers fantastic fuel economy combined with a wealth of features that makes it the perfect high productivity, low fuel cost, compact impact crusher.

Molson crushing and screening manager Peter McGuinness said: "There is strong demand for high specification single sized aggregates and these purchases will help the Cuddy Group meet that demand. The machines are easily transported and quick to set up so the Destroyer 1011 can be producing material within half-an-hour of arriving on site. That and their incredible output and fuel efficiency make them the ideal machines for these sorts of applications."

# SORTED

**Green waste recycling company Agripost will be increasing its compost production thanks to a new Molson supplied trommel from our manufacturer partner Pronar.**

The Shropshire based company took the Pronar MPB 20.55 to help sort materials at its base following a successful trial and demonstration by Molson crushing and screening manager Peter McGuinness.

The Agripost team needed a machine to sort and sift composted material and the MPB 20.55 is the perfect trommel to help do that.

Thanks to a solid design and a simple principle of operation, the Pronar mobile trommel screeners are ideal for work with various materials including soil, compost and municipal waste as well as coal, aggregate, and biomass.

The sorting trommel can be made according to customer requirements with round or square holes and different plate thicknesses.

The MPB 20.55 features a 5500mm long, 2000mm wide trommel drum while its overall 12m length and 2.55m width means it can be easily transported.

Other sizes are available in the four strong Pronar trommel range including the MPB 14.44 which boasts a trommel drum length of 4400mm and a width of 1400mm; the MPB 18.47 with its 4700mm long, 1800mm wide drum and the MPB20.72 machine which boasts a 7200mm long, 2000mm wide drum.

Wide-opening guards provide quick and easy access to the motor on a rotating frame, ensuring good access to the drive

unit, charging hopper and the hydraulics for any operating and maintenance requirements.

And the Pronar trommels are fully compatible with other machines in the market. This means that those customers that may have spare drums for their existing machines will be able to use them on the Pronar trommels.

Molson area sales manager James Dodkins said: "I am delighted that the Agripost team decided to take the new machine after a successful trial. Agripost is a fantastic business that is helping everyone do their bit to cut landfill and reduce their environmental impact. The business is all about sustainability and this new Pronar MPB20.55 trommel will help the Agripost team deliver."

Established in 2001 as a diversification from the existing farm business, family owned Agripost takes green waste from council kerbside collections as well as landscape gardeners. By mixing and turning the green waste the Agripost team makes this green waste into useable peat-free compost, helping prevent thousands of tonnes of material from being sent to landfill and providing a useful product for farmers, landscapers and plant nurseries.

**For further information on the exciting new range of Pronar trommels please give Peter a call on 07876 20 11 02**

**"AGRIPOST IS A FANTASTIC BUSINESS THAT IS HELPING EVERYONE DO THEIR BIT"**







Keestrack Destroyer 1112

## THE ACE IN THE PACK

**Recycled and primary aggregate producer ACE Aggregate Processing has increased its range of machines at its processing base near Merthyr Tydfil in South Wales.**

The company is another new Molson customer and will be using the Keestrack Destroyer 1112 impact crusher it has taken to help produce and sort the highest quality aggregates.

The new crusher will be working alongside its existing fleet of Keestrack machines which includes an Apollo jaw crusher and two Keestrack Explorer 1800 2D screeners.

The Destroyer 1112 is available with a host of different specifications and weighs 40.8tonnes without options and 47.9tonnes when fully equipped in a closed circuit version.

It is perfect for use in a range of applications and can easily crush and sort demolition arisings, virgin aggregate and landfill recycling.

With a capacity of up to 400 tonnes an hour the Keestrack Destroyer 1112 is very productive, with a raft of practical innovations that make it's extremely cost effective in use.

The Destroyer 1112 impact crusher has an 800 x 1050mm infeed opening, a rotor diameter of 1260 mm and an independent separate driven pre-screen. It is available with a side dirt conveyor, magnetic separator, dust suppression system, 3300mm x 1500mm secondary screening unit, radio remote control on feeder and tracks as well as a host of other options.

The machine also offers user friendly controls, great access for maintenance and replacing worn parts and a hydraulic tilting chassis. It is easy to transport and can be set up on site and producing material within half-an-hour.

The new Destroyer 1112 at ACE Aggregate Processing is supported with two Keestrack Explorer 1800 2D screeners which are available with a host of options including electric drive, radio remote control, tungsten steel belt scrapers, working lights, anti-clogging system bottom deck and overband magnet on the main conveyor.

According to Molson joint managing director Robin Powell the Keestrack machines will help ACE Aggregate Processing deliver fantastic quality material for the construction market.

He said: "The Keestrack Destroyer 1112 impact crusher is a fantastic quality machine that will deliver fantastic quality materials for any operators. We are very pleased to be able to supply ACE Aggregate Processing with this machine. I am sure it will prove to be the idea crusher for the team at ACE."



**For further information on the Keestrack Destroyer and the rest of the Keestrack range contact our crushing and screening manager Peter McGuinness on: 07876 201102**



## A HAT TRICK FOR BOROUGH GREEN!

**Whole life ownership costs and operator comfort has seen Molson Group customer Borough Green Sandpits snap up three Hyundai loading shovels to add to its fleet.**

The Kent company has taken three new Hyundai HL770-9A machines for use at its Borough Green centre where it provides a host of primary aggregates as well as sands, recycled aggregates and clay.

And according to Molson joint managing director Jonathan Wilson the HL770-9A loading shovels are proving ideal for the BGS team.

He said: "Drivers at BGS have told us they prefer the 'feel' of the Hyundai HL770-9A's over similar loading shovels from competitors. They said the Hyundai loaders offered a smoother ride and were more comfortable and that they liked the power delivery when driven into the heap."

Well known for its innovation and skilled working practices BGS has long invested in state-of-the-art equipment to maintain its position at the forefront of the aggregate production and recycling sector.

This latest BGS purchase offers superb lifetime costs when compared to other competitor machines and the Hyundai's are less expensive up front.

Jonathan said: "Here we have the Hyundai HL770-9A which offers all the features that other competitor loaders have but at a fraction of the cost. They are three-quarters the price of some of the other machines on the market which claim to have lower 'whole life ownership' costs. If something is 25% more expensive at the outset I don't think it is possible to claw back that level of expense. The Hyundai series of loaders are the true lower 'whole life ownership' cost machines and are getting better feedback from operators. The team at Borough Green Sandpits has made the right choice for its loading shovel fleet."

Borough Green Sand Pits is independently owned and run and as a small company specialising in offering a localised and personal service. It supplies aggregates to construction companies and also accepts and processes products for recycling. It also operates a licensed inert landfill site.

## BLUCON GRAB A BARGAIN

**Solihull based demolition specialist Blucon has taken a host of NPK attachments for use on its projects.**

The firm has purchased two NPK demolition grabs and two NPK hydraulic breakers after being impressed by the build quality of the Japanese manufactured attachments.

In a deal brokered by area sales manager James Dodkins the Blucon team took an NPK DG-16 and DG-30 demolition grab as well as an NPK GH-6 and GH-9 hydraulic breaker. It will use the attachments on projects around its West Midlands base.

James said: "The team at Blucon wanted a quality product and I had no hesitation in recommending the NPK attachments. They are rightly well known for their extremely high build quality and will be perfectly suited to the rigorous demands of demolition projects."







### Molson has supplied a Keestrack Novum screener to land remediation company Dunton Environmental.

The screener will be used at Dunton's Kent remediation centre to help treat contaminated soil, waste and demolition arisings.

The Keestrack Novum screener has been specially adapted to help meet Dunton Environmental's specific requirements after Molson and Keestrack beat off stiff competition from a competitor machine to supply the Birmingham based company.

It features extra lighting and picking station platforms as well as a spray system on the end of the belt that sprays a chemical mix onto the soil, treating it as it comes off the machine.

Area sales manager James Dodkins said: "To be able to supply a company like Dunton Environmental represents a real coup for us at Molson. It is an innovative company working at the cutting edge of the soil treatment and land remediation sector. We want to be involved in this fast evolving part of the industry, particularly with progressive market leaders such as Dunton Environmental. Being able to help them out has been a pleasure."

The Keestrack Novum screen is perfectly suited to the specific requirements of the Dunton Environmental team but it is also ideal for a host of other applications.

With its robust design, heavy duty steel apron feeder, low machine weight and up to 25% greater fuel efficiency than other similar machines, the Keestrack Novum is a low cost solution that offers superior screen results.



Keestrack Novum Screener



Stephen Hughes  
Service Manager

## WELCOME ABOARD...

Molson has welcomed another member of staff to its team with the appointment of Steve Hughes as our Service Manager for crushing and screening equipment.

He will be working closely with those Molson customers who have purchased crushers, screeners and trommels to make sure the high level of service that our customers expect from Molson continues.

Steve has 20 years' experience in the servicing of crushing and screening plant having served an apprenticeship on an asphalt batching plant and continuing as a fitter for most of that period.

He said: "I still have my tools and will continue to help out the servicing team if required. My new role will see me as the link between the customer and us; talking with them to work out a plan of action and making sure any breakdowns are being properly dealt with."

Steve lives in Melton Mowbray and is married with four children and a grandchild. When not busy with his family he enjoys riding his Honda VFR400 motorcycle and taking part in the occasional motocross race.

# THE PERFECT ACQUISITION

### Molson Group customers Mercian Recycling has taken delivery of its latest waste handling specification wheeled loader from plant manufacturer Hyundai.

The Birmingham firm has added a second Hyundai HL760-9A Waste Handler to its fleet of machines working at its base in Kings Norton.

The team at Mercian was the first in the UK to take the wheeled loader specifically designed by the engineers at Hyundai to work in the waste handling sector.

And now it has added a second waste handler to help load material onto its waste handling station designed and

installed by Molson recommended specialist sorting system supplier M&K Group.

Molson area sales manager James Dodkins welcomed the delivery of the latest machine to Mercian and applauded the work by M&K Group.

He said: "Our friends at M&K Group have delivered a fantastic recycling and waste handling station for Mercian which is superbly complemented by the

Hyundai HL760-9A Waste Handler. This is a machine that has been specifically developed for the waste industry and reflects all the advantages offered by being part of the Hyundai stable. It offers a host of advantages over competitor machines and is backed up by the quality of after sales service that Molson is able to offer. The HL760-9A Waste Handler has proven to be perfect for the team at Mercian."

"...PROVEN TO  
BE PERFECT  
FOR THE TEAM  
AT MERCIAN."



# JAW DROPPING DEAL FOR R.M. PENNY

### Demolition and recycling specialist RM Penny has added a new Keestrack Apollo jaw crusher to its range of equipment.



Based in Ston Easton near Bath the company took the machine after a demonstration of its capabilities by Molson area sales manager Tom Wilson.

The mobile machine will be used to crush material across the wide variety of projects the Penny team is working on and is quick to set up, boosting production rates and reducing operating time.

The demolition specification machine can be remotely controlled and includes a dust suppression system, over band magnet, a deflector plate under the jaw and independent pre-screening. Its development follows close working with manufacturer Keestrack.

Tom said: "The demolition specification is something we worked up with Keestrack so that we could help meet the exact requirements of our customers. Initially the team were looking at a Keestrack OM Argo crusher but decided they would go up to the Apollo machine after the demonstration. The machine is perfect for their requirements. It doesn't take long to set up and go through the pre-checks and so can be operating in no time at all. With the high quality service Molson offer I am hopeful that we will continue to build a strong working relationship with the RM Penny team."



### USED MACHINES



**GIPO** **RC130FDR**  
2010, 5800hrs **£330,000**



**PEGSON** **R300**  
2014, 650hrs **£188,000**



**OM** **APOLLO**  
2007, 4937hrs **£90,000**



**POWERSCREEN WARRIOR** **1800**  
2012, 5299hrs **£75,000**



**POWERSCREEN COMMANDER** **1400**  
2006, 19,891hrs **£18,000**



**ARJES** **VZ750D**  
2011, 2770hrs **£105,000**



**OM** **ARGO**  
2007, 7134hrs **£75,000**



**DOPPSTADT** **620**  
2013 **£POA**



**POWERSCREEN CHIEFTAIN** **PT300**  
2014, 650hrs **£188,000**

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**oakus**

## BRANCHING OUT

Somerset civil engineering and groundwork company Oakus has added a raft of new Kobelco machines to its armoury.

The busy specialist has extended its fleet to help deal with a surge in work on projects throughout the south west and beyond.

With activity on a host of projects for clients that include Bath & North East Somerset Council, Atkins, Somerset Highways, Siemens, Carillion, Sage Rowe, Duchy of Cornwall and Ringway the team has taken eight new Kobelco excavators that will help it meet demand.

These latest machines include four Kobelco SK17SR-3 mini excavators, two SK27SR-5 minis, an SK55SRX 5tonne excavator and a Kobelco SK75SR-3 crawler.

All will work on the plethora of groundwork and highway maintenance projects Oakus holds with its clients.

Molson service director Martyn Tucker knows the team at Oakus well and helped put together the package of Kobelco machines. He recommended them because of their fuel efficiency and build quality.

He said: "The team at Oakus wanted a robust, efficient machine and I had no problem in recommending the Kobelco's. Not only do they have fantastic fuel efficiency which can promise huge savings during a working year but they have fantastic build quality. The Kobelco excavators have a well-deserved reputation for being well built, solid machines."

The Kobelco's mini excavators have been designed so that all components that require regular maintenance are laid out for easy access. The bonnet opens widely and at a low level which ensures that servicing jobs can be completed safely from the ground or in the cab.



## GENUINE PARTS FROM THE EXPERTS

PARTS: 01179 160 250  
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EMAIL: [INFO@MOLSONGROUP.CO.UK](mailto:INFO@MOLSONGROUP.CO.UK)



# NEW BUSINESS

South Devon based specialist Plymouth Demolition Services has become the latest new Molson Group customer with the purchase of three Hyundai R220LC-9A crawler excavators.



Molson area sales manager Tom Wilson brokered the deal which sees PDS take its first clutch of Hyundai machines to boost its fleet.

The three have been kitted out in a partial demolition specification with grapple brackets as well as front window and roof guards.

Tom was particularly keen to tie up the deal with PDS as he sees the company as one which will go from strength to strength.

Tom said: "We are delighted to welcome Plymouth Demolition Services as our customers. It is a fantastic company being run well and this is the first deal in what I am sure will become a long relationship with everyone at PDS. In the past they have run a rivals machines but after sitting down and talking to managing director Steven Ashcroft, going through his requirements and listening to what he wanted, we have been able to supply them with the new Hyundai R220LC-9A's. I am sure the excavators will prove perfect for their requirements."

The company offers a multi discipline, single point site clearance service across Devon, Cornwall, the South West and the UK. The new machines have already been put to work on PDS demolition and recycling projects across the region.

# LEAVING FOR L.A.



The move brings the number of Molson supplied Hyundai machines snapped up by the LA Lockhart team to 14 in the last two years.

The latest machines include two Hyundai R220-9A excavators and an R235LCR-9A crawler and go straight into the fleet to bolster the firm's rental offering.

The firm has a vast range of equipment that it can offer to the construction industry complete with qualified and certified drivers and operators.

**Oxfordshire hirer LA Lockhart Plant Hire has extended its fleet with the addition of three new Hyundai machines.**

Molson area sales manager Dan Guibarra recommended the Hyundai machines after talking to the LA Lockhart team.

Dan said: "LA Lockhart had been using competitor machines but we sat down with the team there and tried to work something out. They had been unhappy with the level of service they had been receiving from competitors and were reassured that Molson would be more than able to meet its service requirements. Being able to offer the highest level of customer care is something that we at Molson pride ourselves in. We must be doing something right!"

# CITY CONTINUES TO GROW

Molson is helping specialist contractor City Demolition crunch through some of the West Midlands' major redevelopment projects.

The Birmingham company has been working on the demolition and redevelopment of some of the region's major sites and has extended its Hyundai fleet to help manage its workload.

The City Demolition team has taken four new machines in recent months, three Hyundai R300-9A crawlers and a larger R380-9A excavator, all with full demolition specification. The R380-9A was delivered at the beginning of August and went straight off the low-loader to be put to work on the firm's projects.

Area sales manager Stuart Butler oversaw the deal and recommended the machines as part of City Demolition's commitment to update its plant and equipment every three years.

He said: "City Demolition is committed to making sure it has only the very best, most up-to-date machines in its fleet. It is a progressive company that is involved in some of the largest schemes in Birmingham and the wider West Midlands. These latest machines will help ensure the team stay at the forefront of the industry."

City Demolition has been working on some of the largest demolition and redevelopment projects in the West Midlands including the demolition of the Leisure Box ice rink in Birmingham city centre, the Chace Avenue accommodation complex in Coventry, the St Francis Court scheme in Solihull and the demolition of the iconic former Tucker Fastenings building in Perry Barr, Birmingham.

# SJB EXPAND PORTFOLIO



Specialist contractor SJB Demolition has strengthened its fleet of machines with the addition of four new Hyundai excavators.

Molson has supplied two full demolition specification Hyundai R380LC-9A and two R220LC-9A machines to the Hertfordshire based company for use on its ever expanding portfolio of projects.

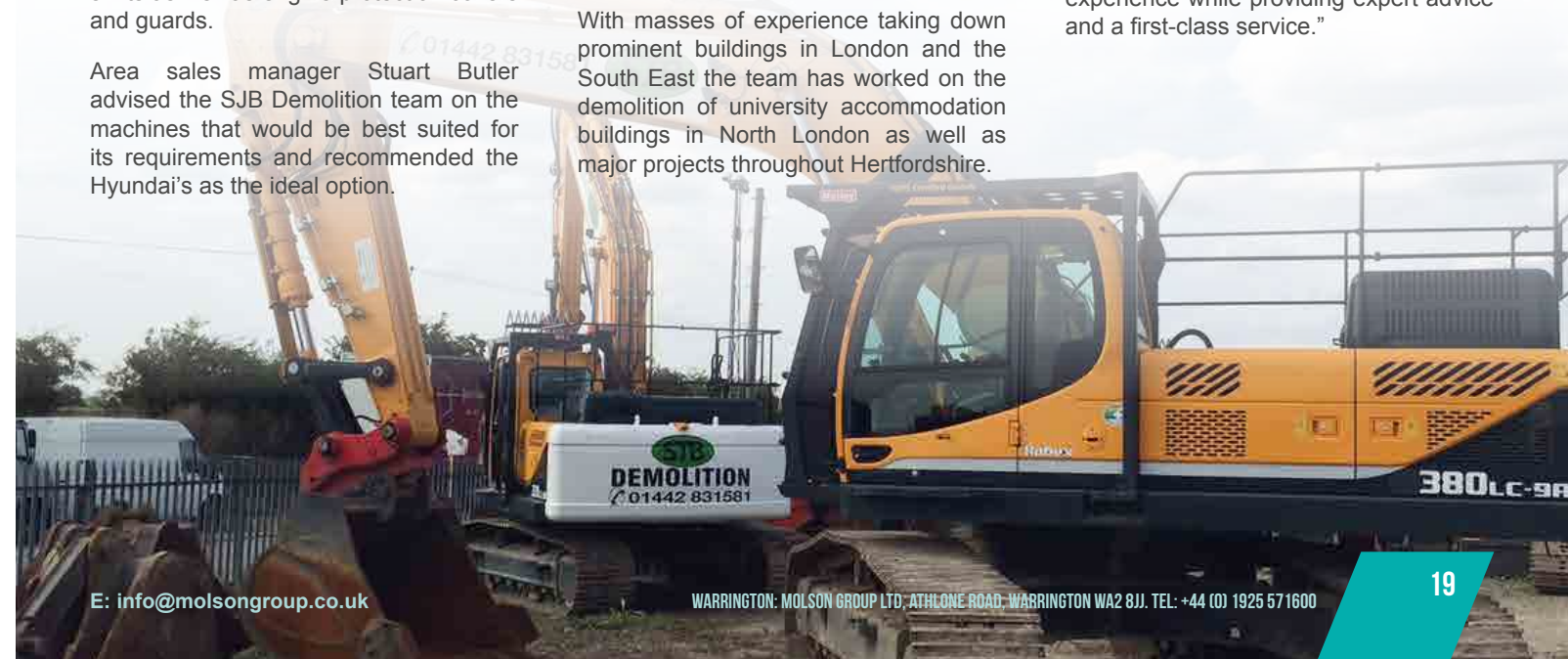
The new excavators feature full demolition skirts as well as engine protection covers and guards.

Area sales manager Stuart Butler advised the SJB Demolition team on the machines that would be best suited for its requirements and recommended the Hyundai's as the ideal option.

He said: "Both the Hyundai R380LC-9A and R220LC-9A are perfectly suited to the sort of demolition and redevelopment schemes that SJB Demolition undertake. These new additions to its fleet will certainly be productive from the moment they arrive on site."

With masses of experience taking down prominent buildings in London and the South East the team has worked on the demolition of university accommodation buildings in North London as well as major projects throughout Hertfordshire.

Stuart said: "SJB Demolition is a fantastic company that makes sure it works to its ethos of providing exceptional levels of health, safety and welfare for its employees, clients, subcontractors and the public through detailed planning, implementation, monitoring and experience while providing expert advice and a first-class service."





# TEAMING UP

## WITH THE MARKET-LEADERS

Molson has tied up a deal with specialist excavator attachment manufacturer Engcon to carry its range of tools.

Our experienced team will now be able to supply customers with tools and attachments from across the Engcon range.

In a move that will increase the coverage of products, our area sales representatives are able to offer all the specialist tools the attachment giant has developed.

Compatible for use on machines across the full range of excavators from Molson's other supply partners Hyundai and Kobelco, the Engcon attachments are also perfectly suited for use on machines from most other major excavator manufacturers.

Speaking about the deal Molson joint managing director Robin Powell welcomed the addition of the Engcon product range to the Molson portfolio.

He said: "We are extremely pleased that we have been able to come to an agreement with Engcon that will see us offer Engcon products to our customers nationwide. We are delighted to be able to work alongside the best in the business offering world beating engineering excellence."

The specialist has a host of products and extras that are designed to increase productivity, boost machine time and help hike profit.

Robin explains: "The tiltrotator serves as the excavator's wrist, with unlimited rotation and tilting up to 45 degrees in two directions. Because of this flexibility there is no need to move the excavator, even when carrying out difficult, intricate work. Not moving the machine reduces fuel

consumption and reduces the time taken to complete the work. Use of a tiltrotator can seriously improve profit margins."

Tiltrotator attachments are ideal for grading work, creating small embankments, slopes or cambers at the edges of fill and excavating in places where access is difficult.

And the tiltrotator range doesn't just offer improved working performance. It can also help improve site related health and safety too.

Thanks to fewer machine movements the likelihood of an accident is reduced and sites are safer, while the hydraulic quick hitch on Engcon's tiltrotator makes it possible to switch an excavator's tools and attachments easily, quickly and safely. The quick hitch combined with the Engcon safety system means drivers can change attachments from their cab safe in the knowledge that they will not work loose and without exposing themselves to the potential dangers of the construction site. Through using a tiltrotator a machine can excavate in the tightest of spaces that might otherwise require manual labour, once again this helps reduce costs but it also means fewer site staff are exposed to potentially dangerous working.

Robin said: "The safety points that the use of a tiltrotator can help deliver are not to be ignored and in a time of skilled labour shortages, reducing the need for extra staff working close to machines can help contractors."

Engcon's eleven strong range of tiltrotators are suitable for machines weighing up to 32tonnes but it is not just tiltrotators that the firm offers.

Other products in the Engcon range include rotators and tilt hitches; grading, trenching and deep excavation buckets; cutters and rippers; grabs and compactors. In short everything that a groundworking contractor or general builder would require.

Robin said: "The range of products that Engcon offers is phenomenal and really can be of huge benefit to our customers across a range of industries and applications. We are really pleased to be working with Engcon to help them expand their UK market share. It is a fantastic company offering a fantastic product which fits perfectly with the business values we have at Molson. Coupled with the level of post-purchase service we offer we are sure the Engcon range will prove popular with our customers."

**For further information on the full range of Engcon tiltrotators and attachments or to arrange a demonstration at our Avonmouth or Warrington depots call your usual Molson area sales manager.**

**engcon**



Hire a Hero CEO Gerry Hill MBE QGM + Bar with Molson Director Robin Powell

# MOLSON

## BARGES INTO YESTERYEAR FOR ICONIC CANAL CHALLENGE

A VOLUNTEER CREW of Molson friends, staff and customers from across the construction industry took to the towpaths of the Grand Union Canal earlier in the summer in a bid to raise much needed cash for two charities.

They helped to recreate the demanding journeys made by 19th Century bargemen carrying goods between Birmingham and London in a bid to raise cash for two charities, Bristol hospital charity 'Wallace and Gromit's Grand Appeal' and 'Hire a Hero' which helps support service leavers through the difficult transition into civilian life.

A crew of up to 20 were hoping to cover the 114 miles between Birmingham and London in just 56 hours, mirroring the trips made by 19th Century 'fly-boats'.

In those days bargemen would vie to carry high value and perishable cargo up and down the Grand Union Canal between the two cities, with the quickest crews getting the more lucrative work.

A boat's crew would work around the clock to race goods between Kingswood Junction near Birmingham, through the 136 locks that feature along the route, before finishing at Bull's Bridge Junction to the west of London.

But between Wednesday 6th May and Saturday 9th May it was the charity crew, captained by Molson Group's joint managing director Robin Powell, that coaxed the 62ft long, 6ft 10in wide boat 'Ferrous' and her similar sized butty 'Susan' along the canal's length.

Robin has a wealth of experience on Britain's canal network having first been introduced to its joys in 1972, taking part in canal restoration projects during his youth and steering narrow boats along many miles of towpath. There is barely a metre of British canal that Robin cannot claim to have seen pass beneath the bows of his boats.

But even Robin was left flummoxed when a fallen tree threatened to leave the trip dead in the water just a couple of miles into the challenge.

He said: "A tree had crashed across the canal blocking most of it. Fortunately we had Matthew Smith from Studwelders in Chepstow with us. He was crazy enough to jump in and start sawing at the tree to clear a path."

From then on the team, with a nucleus of seven ever-present crewmen, toiled hard to emulate the work of the fly-boats, making sure the canal locks were open and ready for the boats as they approached.

The plan worked until 2am on the Saturday morning when the team hit a 21st Century problem their 19th Century counterparts would not have had to deal with.

A tyre got stuck on the propeller, leaving Robin with no option but to dismiss his crew and complete the last few miles of the journey once he'd untangled it the next morning.

He said: "It is one of those things that happens on the canals that the original fly-boats wouldn't have had to contend with. Those fly-boats and their crew were the crème de la crème of the canal word. Emulating them was a fantastic achievement and a real challenge. I'd like to thank everyone for their support, the crew and those that contributed sponsorship. John Reddington at JRL Group was very quick to make a sizeable contribution. That more or less forced the issue. Once money was down we had to get on with it."

**The team surpassed its target raising the fantastic total of £11,438!!! This will be shared between the two charities**





Nick Woolliscroft  
North West

## WELCOME ABOARD...

Molson Group welcomes two new faces to its team of area sales managers.

### Nick Woolliscroft

Nick will be looking after the North West region which includes Liverpool and Greater Manchester as well as a swathe across North Wales and the Wirral.

Based in Shrewsbury, Nick has a wealth of experience in the plant industry and is looking forward to making his mark with Molson.

Away from the world of plant Nick spends much of his time working on the new office he is building out of pallets at the bottom of his garden.

He said: "I am really looking forward to getting started with Molson. Hopefully the garden office will be finished in time."



Richard Davis  
Bristol and surrounding counties

### Richard Davis

Richard is another addition to the Molson team. He will be covering Bristol and surrounding counties.

Richard has plenty of experience in the heavy plant industry and is based in Ilminster, Somerset. When not working he spends time ferrying his 16 year old son to football training with Yeovil Town and playing squash.

He said: "This will be my second stint with Molson. It is a great company and I am looking forward to working with the team again."

## OPINION

### Watching the engine developments in our industry over the past few years has been astonishing.

Tough new regulations on engine noise and reduced emissions had been dismissed by many as unwanted rules foisted upon us by EU bureaucrats. They were something to be dealt with tomorrow.

But with new regulations introduced in central London, tomorrow has arrived.

The number of pre tier-4 engines still being put on new machines is plummeting and every machine operator in this industry needs to understand that the game has changed.

Warranty claims will be tightened up unless accurate records of all fuel purchases are kept, that engine oils have been changed to low ash and training certificates are held for engineers working on your machines.

The good news is that we should see fewer breakdowns, more up-time.

We at Molson are being asked by customers to provide more service contracts. It makes sense for many and anyone not sure how regulation changes and servicing can affect their fleet should speak with one of our technicians soon.

Since we published our last magazine the UK has seen an end to the coalition government and the arrival of an – albeit small – majority Conservative regime.

The domestic economy – and the construction industry in particular – is stronger than it has been for a very long time.



*Always nice to end on a positive.*

*Bob Bonello*

# MOLSON

## USED MACHINES



**HITACHI** **ZW220**  
2013, 5042hrs **£62,500**



**KOMATSU** **D65EX-15E0**  
2007, 4373hrs **£52,500**



**FUCHS** **MHL350**  
2008, 6029hrs **£105,000**



**HITACHI** **ZX210LC-3**  
2012, 3117hrs **£59,500**



**DOOSAN** **DX225**  
2012, 4022hrs **£42,000**



**VOLVO** **EC210CL**  
2008, 5353hrs **£28,000**



**KOBELCO** **E135MSR**  
2004, 400hrs **£32,000**



**HITACHI** **EX120**  
1994, 12000hrs **£8,500**



**YANMAR** **V1080**  
2014, 1550hrs **£44,000**



**KOBELCO** **SK85MSR-3**  
2014, 1021hrs **£50,000**



**CAT** **308E**  
2013, 1318hrs **£41,000**



**MERLO** **P40.17**  
2014, 452hrs **£55,000**



**MERLO** **P38.76**  
2014, 749hrs **£51,000**

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## USED MACHINES



**HYUNDAI R520LC-9**

2012, 5439hrs **£105,000**



**HYUNDAI R380LC-9**

2011, 6089hrs **£69,000**



**HYUNDAI R330LC-9A**

2014, 1330hrs **£118,000**



**HYUNDAI R320LC-9**

2011, 5250hrs **£75,000**



**HYUNDAI R235LCR-9A**

2014, 1125hrs **£87,000**



**HYUNDAI R220LC-9A**

2014, 868hrs **£82,000**



**HYUNDAI R210LC-9**

2013, 2432hrs **£64,500**



**HYUNDAI R145LCR-9A**

2014, 1255hrs **£58,000**



**HYUNDAI R140LC-9A**

2014, 1576hrs **£58,000**



**HYUNDAI R80CR-9**

2012, 2993hrs **£31,000**



**HYUNDAI R55-9**

2014, 400hrs **£32,000**



**HYUNDAI HL760-9**

2012, 6345hrs **£60,000**



**HYUNDAI**

**HL740-9**

2011, 8857hrs

**£33,000**

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