



2 BLUE HYUNDAI'S FOR BLU 3 AT BATTERSEA POWER STATION

Molson machines at forefront of historic site

Two new Hyundai crawler excavators are working on the redevelopment of one of London's landmark buildings thanks partly to the expertise of Molson Group sales manager Stuart Butler.

He helped Croydon based civil engineering and utilities company Blu-3 make the decision to buy two crawler excavators – a 21 tonne R210LC-9 and 29 tonne R290LC-9 – from us for use in the regeneration of Battersea Power Station.

Developers intend to build 3,500 homes, shops and offices over the next decade on the 39 acre site. Now Blu-3 is to use the two Molson supplied machines to help in its revamp.

The excavators were sprayed up in the Blu-3 livery at our Avonmouth

workshop and delivered to site just a few days later.

Gaynor Nicholson, plant manager at Blu-3 said: "As part of our continued growth we have diversified into the remediation sector and have purchased two Hyundai excavators from Molson Group for the sole purpose of remediation work. We chose Hyundai machines due to their compliance with latest emission targets and our own environmental commitment. The professionalism and quick and efficient service from Molson has been excellent and we look forward to doing business with them in the future."

Stuart said: "For us to be supplying machines to such an up-and-coming company on such a prestigious job represents a real coup."

July 2013

Inside

- ▶ News round-up Page 2
- ▶ Plant Focus Page 4
- ▶ Views & News Page 6

BACKING FOR HIRE A HERO CHARITY

Molson Group is linking up with registered charity *Hire a Hero* to help ex-armed forces personnel make the leap to Civvy Street. We are adopting the organisation as our official charity and will be supporting it through fund-raising events throughout the year. See P6.



SMEATON TAKES ON THREE MACHINES



Scotland based Smeaton Plant Hire has taken a clutch of machines from Molson to bolster its fleet. Company boss Sandy Smeaton bought a new OM Argo crusher, Kee-track Combo screen and Hyundai HL760-9 wheeled loader from Molson Group's new crushing and screening manager Davey Robb. See P6.

About us

Molson was founded by Jonathan Wilson and Robin Powell in 1996. Bob Barnett joined in 2005 as chairman of the group of companies.

Currently Molson stands as one of the largest suppliers of Korean and Japanese built excavators in Europe and continues to source a wide range of equipment including dump trucks, dozers, demolition rigs and wheeled loaders.

In 2010 Molson became Hyundai's biggest dealer in the whole of Europe.

We are situated in the hub of the South West's industrial centre and within easy access of the intersection of the M4 and M5. New and prospective customers are always welcome to visit us – we would love to show you around. Molson represent the following major international brands, all with a reputation for top-of-the-line quality:



AMMANN

NPK



engcon



AUSA

KOBELCO

Contact Molson Group:

TEL: +44 (0) 1179 82 01 23

FAX: +44 (0) 8450 17 95 16

www.molsongroup.co.uk

info@molsongroup.co.uk



HYUNDAI STAR OF THE SHOWS

Crowds flock to stands at Plantworx and Bauma

Two of the largest plant shows in Europe proved full of customers wanting a close look at some of the latest offerings from Molson Group's major plant supply partner Hyundai Heavy Industries.

From the well-established Bauma show held in Munich to the newly launched Plantworx exhibition held at Stoneleigh Park in Warwickshire, machines from Hyundai have proven attractive to attendees.

The level of interest in the Hyundai plant at the shows reflects the soaring numbers of its machines sold across Europe, particularly in the UK, according to Peter Neujens, Western Europe regional manager at Hyundai. He said: "Europe is very important to Hyundai and within it we have regions that are performing better than others. The UK is one of the better performing regions."

Such is the UK's performance that the region's demand for Hyundai machines has seen more 14 tonne, 20 tonne and 30 tonne excavators sold than those of its competitors.

UK and Ireland regional sales manager Rick Still said: "We have always performed well in the mid-excavator market but over the last few years we have really begun to get excellent penetration into the heavier excavator sector. We now genuinely supply right across the excavator market from 1.6 tonnes to 120 tonne machines."

The good news continued for the Hyundai team when it was won the inaugural Plantworx 'Onsite Safety' award in recognition of the build quality and high standard of its stand. For Molson Group chairman Bob Barnett the success of the Plantworx show was plain to see thanks to the numbers and quality of visitors and clients, new and old, who made their way to the stand.

He said: "As an inaugural show I think it's been good; very well organised and we've seen plenty of existing and potential customers. Being able to give customers the hands-on experience of actually working some of the machines has been invaluable."

BOOMING WASTE SECTOR PROVES A GLOBAL DRAW

Hyundai offers wheel loader ready for sector demands

Hyundai Heavy Industries took the opportunity to unveil its offering to the waste processing sector at this year's Plantworx exhibition.

Being shown off on its busy stand was its waste specification HL760-9A wheel loader, designed specifically to stand up to the rigorous demands that the sector requires of its plant.

It is an area that is still being researched but the HL760-9A 'waste spec' loader is ready to help clients meet their demands, according to UK and Ireland regional sales manager Rick Still.

He said: "It's not just about offering a loader with cosmetics. We have been researching the waste sector and are ensuring our products reflect its exacting requirements."

Because of the constant repetition of work for equipment in the waste sector

the waste specification is somewhat different to a standard loader.

Rick said: "The working environment and hours can be punishing on a machine's transmission. It is constantly being pushed into loads, there is dust and high temperatures and the materials being loaded can be quite aggressive."

The move into the waste handling sector is one which the Hyundai team is taking seriously and comes on the back of approaches from clients across the globe.

Peter Neujens, Western Europe regional manager at Hyundai, said: "The recycling and waste handling sector is an area where we are witnessing increased demand for solutions worldwide. We are being asked about our waste solutions across all parts of the globe."



HYUNDAI TO HELP L LYNCH'S £2M EXPANSION PLAN

Independent plant hire specialist

L Lynch has snapped up a raft of 14 tonne and 20 tonne excavators from Molson Group as it looks to expand its fleet.

Lynch pinned its expansion plans on six new R210LC-9 excavators from Hyundai Heavy Industries and six more R140LC-9 machines following work by Molson sales manager Matt Yelling.

The machines are the first phase of a £2million deal will see another 12 Hyundai machines from Molson used on sites through the extensive hire network that Lynch has built up. Merrill Lynch, operations director at Lynch said: "This is just part of our £18million fleet expansion plans. We are busy across London, the Midlands and the South West. We have a good relationship with Molson and have been particularly impressed with the fuel efficiency of the Hyundai machines." Molson joint managing director Robin Powell said: "Lynch has been one of Molson's clients for five years and this latest deal is proof of the quality, affordability and value that Hyundai Heavy Industry excavators offer."

HYUNDAI'S FLEXIBLE FRIEND

Helping hard-working contractors hit towing weight regulations has seen Hyundai Heavy Industries Europe develop the latest in its range of mini diggers.

Given its UK launch at the Plantworx show and offering all the benefits expected of the Hyundai fleet the R25z-9A provides contractors, owners and operators with real flexibility. Restrictions limiting the total towing weight for a trailer to 3.5 tonnes have in the past, also restricted choice for plant managers.

It has been difficult to specify a machine that complies with these conditions when fully loaded on a trailer. Invariably this has seen operators stripping the excavator of its boom and bucket and transporting them on a separate trailer. But now thanks to the new R25z-9A contractors will be able to tow the machine directly to site, fully equipped and ready to work, without the need for reassembly on arrival “There are plenty of mini excavators that by the time you take the weight of the trailer, extra bucket, spare fuel and all the other bits and pieces you need on site into account they are well over the 3.5 tonne limit. It causes real problems for contractors. The new R25z-9A is the answer. It has



a combined weight of 2.6 tonnes including full fuel tank, boom, arm, bucket and all standard equipment,” says Rick Still, Regional Sales Manager for the UK and Ireland at Hyundai Heavy Industries Europe. That operating weight drops even further if the canopy option is chosen rather than the enclosed cabin. Powered by a Tier 4 interim Mitsubishi engine the R25z-9A is rugged, reliable and boasts superb fuel efficiency. The roomy and ergonomically designed cabin features reduced sound levels and good visibility with a suspension seat, foldable pedals and multiple storage compartments all adding to the high level of operator

comfort and convenience. The robust upper frame is designed to absorb high stress loads while its X-leg centre frame and heavy duty reinforced box section track frame help provide longer service life even in the toughest of working conditions. The team at Molson Group is convinced the new machine will make a welcome and useful addition to any plant fleet. “The R25z-9A is a fantastic mini-excavator,” says joint managing director, Jonathan Wilson, adding: “It offers heavyweight performance with lightweight convenience. It is an ideal machine for smaller, more awkward tasks.”

KEY DATA: HYUNDAI R25Z-9A

Overview

- Operating weight – 2.6 tonne
- Max digging reach (long arm) – 4.68m
- Digging force (bucket) – 21.1kN
- Height – 2.5m
- Width – 1.5m
- Length (long arm) – 4.1m

Engine

- Model – Mitsubishi S3L2
- Type – water cooled, 4 cycle diesel in line
- SAE Net Power – 23.1HP/2,300rpm

- Max Torque – 8.0 kgf.m/1,800rpm

Drives and Brakes

- Max travel speed (high)/ (low) – 4.5km/h / 2.5km/h

Dimensions

- Overall width – 1,500mm
- Overall height – 2,500mm
- Overall length – 4,030mm (standard) 4,100mm (long arm)
- Tail swing radius – 775mm
- Track length – 1,910mm
- Track shoe width – 250mm



In Stock

Our parts department has a range of pre-drilled steel pads and bolt-on rubber blocks for tracked machines.

Pads and blocks are available for 8, 13 and 20 tonne machines at a similar initial cost as clip on rubbers. Subsequent replacement rubbers are available at a reduced price ensuring cheaper long-term running costs. For details call: +44 (0) 1179 16 02 50

Call the experts

Rick Grove – Bristol
+44 (0) 7887 88 00 55

Stuart Butler – Midlands
+44 (0) 7899 66 45 35

Matt Yelling – London
+44 (0) 7789 99 11 55

Luke Mercer – South Wales
+44 (0) 7786 33 00 22

Dan Guibarra – South Coast
+44 (0) 7796 77 33 55

Tom Wilson – South West
+44 (0) 7789 93 77 93

Davey Robb – Crushing & Screening
+44 (0) 7887 99 77 11

Head Office
+44 (0) 1179 82 01 23

Opinion

Once again the government’s latest spending review has made it clear that it seems to understand the importance of the construction industry and infrastructure but that it doesn’t know what to do about it!

There are projects being announced and large sums of money thrown around but not actually being spent getting us all increasing our work load. Our deteriorating roads remain a serious issue while flood defence work and green/ recycling projects continue to attract support.

Our politicians need to be reminded that our industry forms 7% of GDP and punches well above it’s weight in terms of the multiplier, generating £3 or more for every £1 spent.

Despite everything most of our customers seem committed to just getting on with it. Since being described as ‘Britain’s Biggest Dealer’ by *Earthmover* magazine we have continued to grow both geographically and in market penetration. It was very satisfying that our efforts saw Hyundai top the table as the UK’s biggest seller of both 14 tonne and 21 tonne excavators.

At ‘Plantworx’ we were rewarded for selling our 1,000th Hyundai machine, having only taken them on in 2007, that’s quite an achievement.

The British and Irish Lions have won and so did Andy Murray at Wimbledon. The feel-good-factor in the UK is up. Long may it continue!



DAVEY ROBB BRINGS HIS EXPERTISE

Molson Group has appointed crushing and screening sales manager Davey Robb, *pictured right*, to add to the expertise in this important sector. Davey has experience in the production of aggregates and also manufacturer product support, putting him in the ideal position to understand customer requirements.

He sees himself as an experienced, hands-on sales manager not afraid to get his hands dirty in his bid to ensure profitable aggregate production for the customer. Davey will work alongside the



existing members of the Molson sales team in the south and also have direct responsibility for the North for crushers and screens and Engcon products. Davey can be contacted on: 07887 99 77 11

HELP US TO BOOST HIRE A HERO

Molson Group has decided to make *Hire a Hero* its official charity and will be looking to support the organisation with various fund-raising events.

“Our focus is on helping ex-servicemen find suitable employment but there are more ways to help support the charity than solely financial,” explains Thomas Cummings, from *Hire a Hero*.

“There is a perception that ex-servicemen are in some way ‘damaged goods’. Our aim is to make employers aware that these people are actually highly trained, highly motivated and, importantly, willing to



learn,” he says.

In order to do that the charity is looking for individuals and organisations that can help with offering mentoring schemes that will offer support to service personnel after they have left the forces.

Molson joint managing director Robin Powell is a keen advocate of *Hire a Hero*. “These guys have been prepared to give everything. Surely the very least we can offer in return is a helping hand,” he says.

For more info see: hireahero.org or phone 01495 761084.

KUBOTA LEAVES MOLSON’S STABLE

Molson Group has parted ways with its former mini-excavator supplier/ manufacturer, Kubota UK Ltd. Chairman Bob Barnett said that those customers who had bought Kubota products would continue to receive the high standard of after-sales support

they have grown to expect from Molson. He said: “We have worked well together for almost three years but both companies have now decided that their futures lie in different directions.” A new and exciting mini-excavator partnership will be announced soon.

MOLSON

INNOVATION IN EXCAVATION

HEAD OFFICE +44 (0) 1179 82 01 23

Used machines



2012 Hyundai R80CR-9



2012 Hyundai R145LCR-9 with Blade



2012 Hyundai R210LC-9



2012 Hyundai R250LC-9



2010 Hyundai R250LC-7a



2012 Hyundai HL760-9



2007 Volvo EC460BLC



2006 Volvo EC360BLC



2006 New Holland Kobelco E335



2010 Doosan DX300 Demo Spec



2005 New Holland E265



2009 Komatsu PC210LC-8



2010 JCB 3CX



2011 New Holland E80BMSR



2003 Kobelco SK80MSR



2007 Yanmar VIO45



2010 Ammann AV26-2



2012 Kubota KX61-3 low hours



2007 Bell B30D



2007 OM Matre Impact Crusher



Specialist machines



Demolition spec Hyundai R290LC-9



Hyundai R140LC-9 Long Reach



2009 Komatsu PC800LC-8

Head Office

+44 (0) 1179 82 01 23

Rick Grove – Bristol Office

+44 (0) 7887 88 00 55

Stuart Butler – Midlands

+44 (0) 7899 66 45 35

Matt Yelling – London

+44 (0) 7789 99 11 55

Luke Mercer – South Wales

+44 (0) 7786 33 00 22

Dan Guibarra – South Coast

+44 (0) 7796 77 33 55

Tom Wilson – South West

+44 (0) 7789 93 77 93

Davey Robb – Crushing & Screening

+44 (0) 7887 99 77 11

www.molsongroup.co.uk

info@molsongroup.co.uk

Find us on social networks:



Facebook



Twitter