

February 2015

CUDDY'S MOLSON CENTURY

Contractor profile P8

BLUE IS BACK
Plant Focus P4

GREEN FOR GO
Molson Focus P6

GRAB A BARGAIN
Used Plant P11

NOW PROUD TO OFFER



About us

Molson was founded by Jonathan Wilson and Robin Powell in 1996. Bob Barnett joined in 2005 as chairman of the Molson Group. Currently Molson stands as one of the largest suppliers of Korean and Japanese built excavators in Europe and continues to source a wide range of equipment including dump trucks, dozers, demolition rigs and wheeled loaders. In 2010 Molson became Hyundai's biggest dealer in the whole of Europe and has now sold over 1,500 new Hyundai machines. We are ideally situated at the intersection of the M4 and M5. New and prospective customers are always welcome to visit us – we would love to show you around. Molson represent the following major international brands, all with a reputation for top-of-the-line quality:



Contact Molson Group:
TEL: +44 (0) 1179 82 01 23
FAX: +44 (0) 8450 17 95 16
www.molsongroup.co.uk
info@molsongroup.co.uk

HYUNDAI'S FLEXIBLE FRIEND PROVES JUST THE TICKET FOR KIRK HOUGH

Cornish firm boosts fleet and draws on Molson service

Molson customer Kirk Hough has taken another Hyundai machine with a specialist attachment to boost his fleet. The latest Hyundai R220LC-9A excavator is in addition to a Hyundai R140LC-9A machine that Kirk took through Molson area manager Tom Wilson earlier in the year. It has been well equipped with an Engcon EC 226 oil-quick Tiltrotator, particularly useful when working on tight sites, confined spaces or trench work. According to Kirk, the Tiltrotator is such an impressive piece of kit that it enables him to keep up digging performance while running a smaller machine. Kirk said: "I had been using a 34t

machine before but the Tiltrotator's versatility means that I can keep the same output but with a much smaller machine. Keeping productivity is key." Kirk took the R220LC-9A after being impressed with the quality of both the R140LC-9A machine and service that Molson has supplied. He said: "My initial concern was that I am in Cornwall and could Molson manage my requirements from Bristol? I needn't have worried. Tom and the rest of the Molson team have been brilliant. There is always someone knowledgeable to speak to and if Tom can't help initially he'll get back to me immediately with the information I need."



RENTOOL COMES BACK FOR MORE

Plant hire firm Rentool has extended its fleet of excavators with the introduction of two new Hyundai R140LC-9A machines. The company, based in Eastleigh, Hampshire, took the new 14t excavators to boost its plant hire fleet which is under high demand from companies across the region. It is the latest deal Molson area sales manager Dan Guibarra has

worked out with Rentool after he helped the specialist firm with its first Hyundai machine order 18-months ago. Dan said: "Rentool is in the process of updating its fleet. They realise just how well priced the Hyundai machines are and what good value for money they offer. They also appreciate the high quality, efficient customer service back-up that we deliver at Molson."



HOUSING WORK SEES M LAMBE CLOCK IN 18 NEW MACHINES

Birmingham firm opts for Hyundai tracked excavators

Long-term Molson customer M Lambe Construction has grown its complement of excavators with the introduction of a host of new machines perfectly suited to busy sites.

The spiralling construction sector has seen the Birmingham-based business boost its plant numbers with the introduction of 18 new Hyundai tracked excavators in recent months.

On the back of an increased workload the M Lambe team has taken 14 Hyundai R145LCR-9A excavators and four Hyundai 220LC-9A machines.

With a boom in housing projects the M Lambe team has specified the extra models, which are perfect for carrying out groundworks on tight housing projects.

With an operating weight of a shade

over 15t, the R145LCR-9A offers the very highest performance levels for such a compact machine while the Hyundai R220LC-9A is a proven performer over a raft of construction applications.

The team at M Lambe has been a Molson customer for many years and this latest deal sees that relationship cemented, according to area sales manager Stuart Butler.

He said: "This is the latest chapter in our relationship with everyone at M Lambe and underlines how important the quality of our service, both before and after sales, is for our customers. We are delighted to be able to continue to be their supply chain partners of choice and look forward to keeping the M Lambe team on-site and working."

MOLSON'S SERVICE DRIVES SHEEHAN'S HYUNDAI CHOICE

Multi-faceted construction company Sheehan has added two more tracked Hyundai excavators to its fleet of machines.

It has taken two new Hyundai R145LCR-9A tracked machines from Molson area sales manager Dan Guibarra and comes on the back of a larger 18 machine deal Dan brokered with the recycling, civil engineering and plant hire firm, last year.

The company is in the process of renewing its fleet and will run the new excavators from its Oxfordshire base.

Dan said: "Last year we were able to meet all of Sheehan's requirements and provide 18 machines in a revamp of its fleet. Since then the company has recognised the quality of service that we offer at Molson's, recognise the back-up we offer and has been happy to take two more machines from us."



PL CIVIL ENGINEERING LOOKS FOR GROWTH THROUGH KOBELCO

Manchester-based company PL Civil Engineering has extended its fleet with the introduction of four new Kobelco machines. The civil engineering and groundworks specialist has taken a clutch of Kobelco crawler excavators to help on projects throughout the region. Following expert advice from Molson area sales manager Andrew Wilkinson the PLCE team took a Kobelco SK27SR-5 mini excavator as well as an SK85MSR-3 crawler, an SK140SRLC-3 machine and an SK210LC-9 excavator.

The machines are some of the first to be supplied through our new Warrington depot, which has been set up specifically to improve the already high quality of or service to clients across the north of England and Wales.

Andrew said: "We are delighted to be able to arrange this deal with PLCE and expand its Kobelco fleet. The new machines are already being put to use on various infrastructure and utility schemes and I am sure the performance and quality of the Kobelco excavators will prove perfect for the PLCE team."



A THIRST FOR

Kobelco's latest excavator offers reliability, power, capacity and all with a fuel-sipping, environment saving performance

The price of fuel might be slowly dropping back from its peak to slightly more manageable levels but it is still a huge concern for plant operators, hirers and contractors. The surge in activity across the construction market has witnessed machines being used at peak capacity while the quarrying, waste and recycling sectors are seeing similar increased operating times for plant and machinery.

And with plant working more hours the total cost of fuel is still one of the biggest causes of concern to plant operators across the country. The latest excavator from Japanese producer Kobelco helps to calm some of those concerns with its fuel-sipping performance and low-maintenance design.

Working within the engine's new ECO-mode work mode will result in fuel efficiency savings of as much as 18% on previous machines, while its automatic acceleration/deceleration feature automatically reduces engine speed when placed in neutral, saving fuel and reducing noise.

Its newest SK210 excavator is a machine perfectly suited to all aspects of construction and waste recycling work according to Molson joint managing director Robin Powell.

"This is a typically efficient Kobelco machine that offers incredible value for money. It will help reduce costs



KOBELCO SK210 MACHINES

GENERAL DIMENSIONS: STANDARD ARM

Overall Length: 9.56m

Overall Height (to top of boom): 2.98m

Overall Width of crawler: 2.99m

Overall Height (to top of cab): 3.07m

Ground Clearance – rear end: 1.06m

Tail Swing Radius: 2.86m

thanks to its fantastic fuel performance which enables machines to work for longer and offers improved operational efficiency. It also boasts enhanced operator comfort with a large cab and a reduction in vibration when digging of up to 50%," he says.

Safety is of course a primary concern and these latest Kobelco SK210

EFFICIENCIES



WORKING RANGES:

STANDARD ARM

Max digging reach: 9.9m

Max digging reach at ground level: 9.73m

Max digging depth: 6.7m

Max digging height: 9.72m

Max dumping clearance: 6.91m

Min dumping clearance: 2.43m

Max vertical wall digging depth: 6.1m

Min swing radius: 3.54m

Bucket capacity: 0.8m³

ENGINE DETAILS

Type: Direct injection, water-cooled, 4-cycle diesel engine with turbocharger, intercooler

Cylinders: 4

Bore and stroke: 112mm x 130mm

Rated power output: 117 kW/2,000 min-1 (ISO 9249), 124 kW/2,000 min-1 (ISO 14396)

Max torque: 640Nm/1,600 min-1 (ISO 9249), 660Nm/1,600 min-1 (ISO 14396)

machines offer a host of safety features including a firewall which separates the pump compartments from the engine, a rear view camera installed as standard and a newly developed roll-over protected structure which ensures greater operator safety should the machine tip over.

And maintenance regimes are made

simpler thanks to the design with most daily inspection and regular maintenance tasks able to be carried out from the ground.

"The Kobelco SK210 is ideal for customers who need perfect performance balanced with fantastic fuel efficiency and real value for money," says Robin.

Call the experts

Head Office

+44 (0) 1179 82 01 23

Rick Grove – Bristol

+44 (0) 7887 88 00 55



Simon Johnson-Taylor
– Bristol

+44 (0) 7976 62 01 41



Stuart Butler – London

+44 (0) 7899 66 45 35



Luke Mercer – South Wales

+4 4 (0) 7786 33 00 22



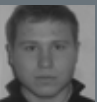
Dan Guibarra – South Coast

+44 (0) 7796 77 33 55



Tom Wilson – South West

+44 (0) 7789 93 77 93



Andrew Wilkinson – Northern

+44 (0) 7500 33 44 13



James Dodkins –

Nat Accounts & Midlands

+44 (0) 7921 14 93 98



Peter McGuinness –
Crushing & Screening
Manager

+44 (0) 7876 20 11 02



Davey Robb –
Crushing & Screening

+44 (0) 7887 99 77 11



GREEN POWER IS THE

Molson's Bristol HQ now using photovoltaic array and biomass boiler to cut CO₂ emissions and produce power on site for the company

Molson Group is doing its bit to tackle the threat of climate change with the introduction of a raft of new measures designed to reduce its carbon footprint and improve energy efficiency.

Over the last few months we have updated and rearranged the layout of the Avonmouth depot and have taken the opportunity to install an array of photovoltaic cells on the roof of our workshops so that we can generate our own electricity, reducing our reliance on power from the National Grid and helping to cut the amount of carbon dioxide we produce.

Even in the sometimes less than

sunny location of Avonmouth the 77KWp installation will produce enough electricity to meet our requirement with extra being pushed through a local network to our neighbours, utilities company Wales and West and waste management specialist Smiths. Any surplus is then sold on to the National Grid to supplement UK electricity supply.

Installed by Crewkerne, Somerset based specialist Solar South West the installation is already producing power.

Molson joint managing director Jonathan Wilson said: "The array is already running at almost exactly the capacity Solar South West said it would. It has a pay-back period of just over five years and a life expectancy of 25 years. We should be able to look forward to reduced energy costs and increased energy efficiency for many years to come."

And the photovoltaics are not the only 'green' energy investment that has been made. The reorganised



workshops are now being heated thanks to a boiler which uses chipped waste wood as a fuel.

The biomass boiler that has been installed by our friends at Exeter based XL-Group delivers an impressive 199KWp output that will keep our service staff and engineers warm during even the coldest of days.

The boiler arrived as a complete installation including fuel store and was plugged into the heating system,

CALL TO SERVICE FOR YOUR ENGINEERS

Customers are invited to ensure their engineers are up to date with the very latest innovation in excavation through a training course lead by our team of service engineers. We are offering our customers the opportunity of sending their engineers on a training course held at our Avonmouth depot which will bring them up to speed with some of the latest excavator technology.

The training course will be held during the first quarter of 2015. Anyone interested in taking part should call Martyn Tucker on +44 (0) 1179 82 01 23.

MOLSON SERVICE TEAM STEPS UP

The service team has now been fully embraced within the Molson brand with a newly rebranded 16 strong fleet of service vehicles, Molson liveried uniforms for our engineers and changes in logos on some of our documentation. The reorganisation has been followed with a significant revamp of our service yard and workshops at Avonmouth. Martyn Tucker Molson service director

said: "We had outgrown the old place and needed space for the parts department and trade counter. We took the opportunity to concrete the yard, provide a new bay for deliveries and field service engineers, another for new machine preparation as well as used machines and refurbishment work bays. We needed more space. It is much more efficient for us now."

WAY FORWARD



generating heat immediately. Jonathan said: "It was an extremely efficient installation. Basically a plug and play system. We will be using recycled wood chip so if there is any that some of our customers need to get rid of we will accept it to help reduce our dependency on fossil fuels. The biomass boiler has a similar six year pay-back period to the photovoltaic array."

And while the biomass boiler and

photovoltaics will significantly reduce the Molson carbon footprint we are also introducing a change in the systems our service engineers use, helping to speed up the ordering and invoicing process and making it a more efficient paperless system. Jonathan said: "It is a system that runs throughout the job from first contact to completion. It will enable us to instruct our service engineers out in the field who can then feed information back to base."

UP AND AWAY IN WARRINGTON

Molson has opened its new unit in Cheshire in a move that will help maintain the quality of service offered to clients across the North Midlands, Lancashire, Greater Manchester and the M62 corridor.

With more Molson customers working in all areas across the country it made sense to open the new depot to help them keep their businesses thriving.

The step has been overseen by Molson area sales manager Andrew Wilkinson, who has spent the last few months getting everything ready for business.

The site features an acre of yard space with the full Molson offering of offices, workshops and parts departments within easy reach of the M62, M6 and M56 motorways, making it the perfect location for access into the Greater Manchester, Merseyside and South Yorkshire conurbations in addition to the North Midlands and North Wales.

Andrew said: "The Warrington base will make us more efficient for us to service those customers and clients we already have in the North. It is a great stepping stone for Molson."



CUDDY GROUP'S RECIPE

In the 40 years Cuddy Group has been operating it has seen the industry plunge into and out of recession numerous times

The vagaries of the construction and demolition sector has always been a challenge but the company has somehow managed to keep itself at the forefront of that change and develop as a business even through some of the most difficult times. Best known as a world-leading demolition contractor the firm is proud of the reputation it has in delivering high quality, complicated, specialist demolition work in the safest, most cost effective manner.

It has worked on some of the largest and most potentially hazardous demolition projects in the UK, working for clients across the oil and gas industries, aviation, military, marine and shipping sectors.

It has carried out demolition work for local authorities, torn down steelworks and sporting stadiums as well as schools, hospitals and numerous



smaller scale projects.

But the company, headed by brothers and joint managing directors Mike and John Cuddy, has developed into being far more than a demolition contractor over the years. It can now boast

specialist interests in areas as diverse as asbestos removal, land remediation, civil engineering, scaffolding, haulage and construction waste management. And according to managing director Mike Cuddy it is this flexibility and

WASTE RECYCLING MARKET BECOMES

The latest move by the Cuddy Group is to join the expanding waste recycling market with the introduction of Cuddy Recycling. The start-up company, supported by the Welsh Government, is investing £1.2m to create the first wood, plasterboard and gypsum recycling centre in South Wales, a step that will create 22 jobs.

Backed by £228,000 from the Welsh Economic Growth Fund, the purpose built centre will be based on the former Wern Works site in Briton Ferry. The new centre will process and recycle demolition aggregate from construction and demolition projects across Wales, as well as waste timber and plasterboard sourced from the

construction industry and civil amenity sites.

It aims to provide a green alternative to landfill with waste timber used for animal bedding, panel board manufacture and biomass fuel. Aggregates will be sorted for reuse by construction contractors while plasterboard will, where possible, be

FOR SUCCESS



level of industry awareness that makes the company so successful. He said: "Our reputation is a source of pride for all who work here, and it's something we're keen to preserve and develop the only way possible:

through satisfying our clients. We have developed into a leading multidisciplinary contractor offering a truly comprehensive, integrated service to clients in development, construction, energy and many other sectors."

KEY TARGET FOR CUDDY

returned to the manufacture, or the gypsum recycled as an agricultural soil conditioner.

Mike Cuddy from Cuddy Recycling said: "We are making a considerable investment in this new facility. There is a real market need in Wales for a facility capable of recycling construction, demolition and

earthworks waste. Currently some waste products have to be taken to the Midlands for disposal but we are currently working with Natural Resources Wales to attain all the necessary environmental permits to operate a licensed Waste Management facility with a view to commencing work in spring 2015."

CUDDY FLEET TONS UP WITH CENTURY OF HYUNDAIS

One of Molson's biggest customers Cuddy Group has underlined just how impressed it is with the quality of Hyundai machines through its latest order.

The South Wales-based company has now taken more than 100 Hyundai machines from Molson and is using them in a variety of tough construction and demolition projects around the country.

The relationship between Molson and Cuddy Group stretches back almost 20 years, since Robin Powell and Jonathan Wilson first founded Molson, and has developed in the intervening years as both companies have expanded.

Cuddy was one of the first companies to take machines when Molson began supplying Hyundai excavators and dumpers and since then has gone on to a point where it has taken machines across most of the full range of Hyundai's excavators from the 3.5t R35Z-9 through to the monster 52t R520LC-9.

Its latest batch of Hyundai excavators included five R140LC-9A's, five R60CR-9's, four R35Z-9's and three R80CR-9 machines.

Robin Powell, Molson joint managing director, said: "This is a milestone that shows not only the strength of the relationship between Molson and Cuddy Group but also the quality of the Hyundai machines which are worked hard on demolition projects and the quality of service we are able to offer all our customers."

Opinion

The UK economy is growing and is healthier than most of the rest of Europe, mirroring our own performance here at Molson. We were able to post our seventh year of successive growth and another record year with both sales and net income exceeding that of 2013.

Providing value and quality to our customers, backed by superior after-sales service, continues to be the driving force behind everything we do at Molson. Our new Warrington depot will enable us to grow our business and support our customers across north and north east England.

Our 'Blue is Back' adverts in the trade press have seen our Kobelco sales take off. We have become their biggest dealer in Europe and demand is similarly high for the dumper range offered by our newest manufacturer partner NC. We have presold half of our initial 60 unit order already. Finally, I would like to offer our best wishes for the forthcoming year to friends and clients old and new.



Bob Bonello

BLUE IS BACK!

KOBELCO

We Save You Fuel



PEGRAM ADDS NEW ARGO CRUSHER AS ORDER BOOK HITS NEW HIGHS



Chelmsford company RM & TM Pegram has another jaw crusher in its armoury as it continues to see booming demand for its skills.

With the demolition and construction sectors continuing to blossom after the bleak years of the recession Pegram has witnessed bulging order books for its demolition arising crushing services. And to cope with the increased demand the Pegram team has invested in a Keestrak OM Argo Jaw Crusher thanks to advice from our crushing and screening area sales manager Peter McGuinness.

He said: "This latest machine is being used on some of Pegram's hire-crushing jobs and is particularly

useful because of its ability to deal with heavy duty material such as reinforced concrete."

With its low 30t transport weight, height of 3.1m and width of 2.5m, the machine is transported on a standard low loader trailer and is ideally suited to the type of city centre and urban projects that Pegram specialises in.

The high clearance within the chamber and adjustable 1,000mm x 600mm jaw takes care of steel reinforcement bars and the OM Argo offers fantastic fuel economy as well as exceptional output. The Argo is quick to set up, capable of being operational within 15 minutes, and is the first of its type supplied by Molson to RM & TM Pegram.

HUNTER PLANT SCORES A DOUBLE

North London-based Hunter Plant Hire has extended its fleet with the introduction of a raft of new machines from Kobelco and Hyundai.

Molson area sales manager Stuart Butler has already helped out the Hunter team by supplying two Hyundai R220LC-9A excavators, a Kobelco SK210LC-9 and a Kobelco SK350LC-9 to them earlier this year and now the specialist is introducing four new machines.

This latest batch comprises another

two Kobelco SK350LC-9, as well as two of the larger Kobelco SK500LC-9 excavators.

Hunter serves projects across the country from its base in the shadow of Wembley Stadium and has supplied machines to a host of clients working on major projects including Crossrail.

Stuart said: "This latest order from the team at Hunter Plant Hire shows just how satisfied they are with the quality of machine and service we at Molson are able to deliver."

Used machines



2007 Hitachi ZX350LC
– 5,918 hours



2011 Doosan DX340LC
– 6,138 hours



2012 Liebherr R916LC
– 1,614 hours



2012 Liebherr A914 LC
– 724 hours



2007 JCB JS220LC
– 7,878 hours



2009 Komatsu PC210LC-8
– 6,502 hours



2012 Hitachi ZX210LC-3
– 3,117 hours



2013 Kobelco SK140SRLC-3
– 1,068 hours



2007 Hitachi ZX135US
– 10,403 hours



2012 Hitachi ZX130LCN-3
– 3,739 hours



2012 JCB JS130LC
– 2,312 hours



2013 Kobelco SK85MSR
– 1,122 hours



2014 Yanmar VIO80-U
– 904 hours



2007 Bell B25D – 9,468 hours



2008 Komatsu WA250PZ-5
– 10,043 hours



2010 Liebherr 734 LGP
– 6,839 hours



New & Unused
Hitachi ZX200-3 Long Reach

Used machines



2011 Hyundai HL770-9
– 4,699 hours



2012 Hyundai R520LC-9
– 4,578 hours



2010 Hyundai R290NLC-7A
– 5,617 hours



2008 Hyundai R250LC-7A
– 4,932 hours



2014 Hyundai R210LC-9 –
758 hours



2014 Hyundai R220LC-9A – 335 hours



2011 Hyundai R210LC-9
– 4,456 hours



2009 Hyundai R210LC-7A
– 7,326 hours



2014 Hyundai R145LCR-9A
– 667 hours



2014 Hyundai R145LCD-9
– 893 hours



2011 Hyundai R145LCR-9
– 5,102 hours



2014 Hyundai R140LC-9
– 578 hours



2013 Hyundai R140LCD-9
– 619 hours



2014 Hyundai R80CR-9
– 777 hours



2011 Hyundai R55-9
– 3,359 hours



2012 Hyundai R27Z-9
– 904 hours



New & Unused – 2011 Hyundai
DHY18KSEM Generator

Head Office
Rick Grove – Bristol Office
Simon Johnson-Taylor – Bristol Office
Stuart Butler – London
Luke Mercer – South Wales
Dan Guibarra – South Coast
www.molsongroup.co.uk

+44 (0) 1179 82 01 23
+44 (0) 7887 88 00 55
+44 (0) 7976 62 01 41
+44 (0) 7899 66 45 35
+44 (0) 7786 33 00 22
+44 (0) 7796 77 33 55
info@molsongroup.co.uk

Tom Wilson – South West
Andrew Wilkinson – Northern
James Dodkins – National Accounts & Midlands
Peter McGuinness – Crushing & Screening Manager
Davey Robb – Crushing & Screening

+44 (0) 7789 93 77 93
+44 (0) 7500 33 44 13
+44 (0) 7921 14 93 98
+44 (0) 7876 20 11 02
+44 (0) 7887 99 77 11

Find us on social networks: