



No 1
for plant

Tel 01179820123

HYUNDAI CHOICE WILL SAVE THOUSANDS IN FUEL COSTS

Kent demolition contractor specifies Korean giant for 80% of its fleet

Huge fuel savings is one of the reasons why a Kent demolition contractor is planning to overhaul its fleet and switch to Hyundai plant.

Lee Demolition runs over 100 machines but is looking at replacing 80% of existing equipment with Hyundai kit over the next 18 months. To kick it off, the firm has already ordered 43 machines from Molson Group and is having this first batch sprayed in its company colour orange.

Lee Demolition's order includes around 20 of Hyundai's 30 tonne R290LC-9 excavators.

Chairman David Lee said: "On a 30 tonne machine the switch will be saving us anywhere between

£800 and £1,000 a month in diesel costs. We got a very good deal from Molson, the finance package they put together and the back-up.

I spoke to a few others about Hyundai kit and they all said it had never let them down, so we will save on maintenance costs too."

Molson Group sales manager Stuart Butler said: "We put a strong emphasis on client relationships. We want to build long-term partnerships. We don't just sell machines and then forget about people."

The deal is Lee Demolition's biggest with Molson to date. David said: "Molson's service has been great throughout. You phone them up and they get back to you immediately."

Inside:

► Hillhead round up Page 2

► Plant focus Page 4

► Page 5: News and views

CUDDY GROUP CELEBRATES OSPREYS WIN

Congratulations to longstanding Molson Group client Cuddy Group, sponsors of RaboDirectPro12 rugby champions Ospreys.



Cuddy Group joint managing director Mike Cuddy is also chairman of the Swansea-based rugby team and watched as a dramatic converted late try from veteran player Shane Williams (below) sealed a 30-31 victory over Irish side Leinster. Mike said: "Our players have just delivered a title by beating a side people were calling the best non-international team in European history."

About us

Molson was founded by Jonathan Wilson and Robin Powell in 1996. Bob Barnett joined Robin and Jonathan in 2005 as chairman of the group of companies. Currently Molson stands as one of the largest suppliers of Korean and Japanese built excavators in Europe and continues to source a wide range of equipment including dump trucks, dozers, demolition rigs and wheeled loaders. In 2010 Molson became Hyundai's biggest dealer in the whole of Europe. We are situated in the hub of the Southwest's industrial centre and within easy access of the intersection of the M4 and M5. New and prospective customers are always welcome to visit us – we would love to show you around.

Molson represent the following major international brands, all with a reputation for top-of-the-line quality:



Contact Molson Group:

TEL: +44 (0)1179 820 123

FAX: +44 (0)8450 179 516

www.molsongroup.co.uk

info@molsongroup.co.uk



FUEL FOR THOUGHT

Latest Hyundai Tier3B complaint machines prove a draw at Molson's Hillhead stand as EU emission standards kick in

The latest in clean fuel technology was at the top of everyone's discussion list at the Hillhead 2012 quarrying and construction equipment show recently.

Sharing a stand with the Hyundai Heavy Industries team, Molson Group representatives met customers and talked through concerns over the latest round of emission standards for non-road diesel engines. In what is already a complicated area the

Molson sales team were able to lead clients through the various options available to them, the targets set by the latest European emission standards and the pieces of equipment that would help them meet those requirements.

With a raft of the latest Tier3B compliant machines available on the Hyundai stand, clients and visitors wasted no time in pouring over the hottest kit. ▶



According to Molson Group's joint managing director Robin Powell the new Hyundai Tier3B emission compliant machines will enable operators to continue working without needing to use fuel additives to hit emission targets.

He said: "The latest Hyundai -9A machines, such as the R520LC-9A, take away the worry that operators might compromise their machine's fuel by inaccurately introducing additives."

"These machines can be used all over the country, even within London's Low Emission Zone, without any fear," Robin added. The move toward redeveloping engines to hit the latest Tier3B targets is echoed by Hyundai Heavy Industries regional sales manager Rick Still. He said: "By redeveloping the engines to improve fuel economy and filtering the exhaust gases rather than using additives, we believe we are offering the market what it wants."

KUBOTA SHOWS ITS CLASS

Kubota was another of Molson Group's manufacturing partners represented at Hillhead.

The Kubota team showed off its range of excavators to prove their versatility and use in various different applications, according to Kubota Construction sales and marketing manager Neil Winfield.

He said: "Obviously we are not in the quarrying sector but Hillhead attracts

the sort of visitors that do buy our equipment. We were there to show what our machines can do and show their adaptability. We have various different options available that suit the recycling, waste handling markets as well as general construction.

"It was a very good show for us and we had plenty of interest from plant operators, owner operators and contractors."

QUARRY OPERATORS KEY TO MARKET

UK quarry operators remain a vital part of future business for plant manufacturers despite a dip in extraction levels since the turn of the year.

Latest industry figures show sales of crushed rock and sand and gravel have fallen more than 10 per cent on the same period last year.

But the drop in quarry output should not prevent plant producers from targeting the mineral extraction sector, according to Hyundai Heavy Industries regional sales manager Rick Still.

He said: "It is a sector which we have complete confidence in. We believe

strongly in the quarrying industry and have the equipment to service it."

The recent launch of Hyundai's biggest excavator, the 120 tonne R1200-9A and its range of wheeled loaders underline its commitment to the sector, claimed Molson Group joint managing director Robin Powell. He said; "The latest range of Hyundai equipment is right up there competing against some of the other, more established quarrying equipment.

"The R1200-9A is perfect for quarrying applications are the R520LC-9A and HL 770-9A. Clients have recognised what Hyundai can offer."

Featured

BREAKING NEWS FROM DAEMO WITH ITS ALICON B140

Specialist attachment manufacturer Daemo showed its latest Alicon B140 top box hydraulic breaker at this year's Hillhead quarrying and plant show. Advanced features on the Alicon series include an anti blank firing system, automatic greasing, the total power control system and underwater works fitting. The 1 tonne B140 breaker is a mid-range model and ideal for use on excavators such as Hyundai's R145LC-9.



► Hyundai-9A Series



CLEAN, POWERFUL— AND EFFICIENT

With newly developed Cummins engines that offer more power with higher fuel efficiency without the hassle of using fuel additives to meet European exhaust emission targets the -9A series of machines are sure to be a hit with owners and operators.

At the beginning of 2011, EU legislation forced manufacturers to produce diesel engines (with a net power of between 130Kw and 560Kw) that comply with the latest emission regulations. As a result of this Hyundai Heavy Industries has updated its range of equipment and will be exclusively producing its -9A series of excavators and wheeled loaders which feature EU Stage IIB compliant engines from September. Benefitting from this new, highly efficient engine is Hyundai's HL

770- 9A Wheeled Loader, which offers operators greater power and better fuel efficiency while exceeding exhaust emission requirements. Falling in the same bucket capacity and tyre bracket as the 966 and L150, the Hyundai HL 770-9A has the attraction of being able to offer this improved performance without any fuel additive. Ideally suited to quarrying, waste, mining and recycled aggregate operations the machine is equally at home on major civil engineering or muck-shift projects.

KEY DATA: HYUNDAI HL770-9A

Engine offerings

- Increased net engine power Up 20hp to 297hp – ensuring higher overall performance and travel speed
- Variable Geometry Turbocharger acts as a progressive turbocharger to help boost fuel performance
- Cooled Exhaust Gas Recirculation Works alongside VGT to reduce NOx emissions and improve fuel economy
- Diesel Oxidation Catalyst Helps reduce carbon monoxide, hydrocarbons and unburned fuel in the exhaust. Turns NOx into NO2
- Diesel Particulate Filter Works alongside the DOC to combine the carbon and NO2 to become CO2 helping reduce particulates and improve exhaust emissions
- Increased fan diameter and adjustable speed better cooling and easier to clean, more efficient coolers

- Optional 5-speed transmission Improved fuel economy (-13% when travelling) and higher travel speed

Operator features

- Tilting/telescopic steering column and wrist rest for perfect comfort
- Joystick with forward-neutral-reverse switch for optimum operator control
- Heated rear view mirrors and window sun visors for improved visibility
- Smart key keyless ignition system
- Advanced LCD colour monitor display offering operator presets
- MP3 music port on monitor

Specification data

Engine

- Model: Cummins QSL
- Type: 4-cycle turbocharged, air-cooled direct injection, electronic controlled diesel engine
- Net power: 297hp/2,000rpm
- Max torque: 148Kg.m/1,400rpm
- Number of cylinders: 6

Travel speed

- Forward: 1st – 6.9km/h. 2nd – 12.3Km/h. 3rd – 26.9km/h. 4th – 41km/h
- Reverse: 1st – 6.9Km/h. 2nd – 12.3km/h. 3rd – 26.9km/h

Steering system

Type: Load sensing hydrostatic articulated steering
Pump: Piston pump max 220l/m
Relief valve setting: 210kg/cm2
Steering angle: 40o in each direction

Overview

- Tyres: 26.5-25, 20PR, L3 tubeless, loader design tyres
- Operating weight: 23,100kg
- Bucket capacity: Heaped – 4.2m3



Call the experts

Robin Powell

+44(0)7836 578 085

Jonathan Wilson

+44(0)7785 248 247

Ricky Grove

+44(0)7887 880 055

Matt Yelling

+44(0)7789 991 155

Stuart Butler

+44(0)7899 664 535

Pat Bermingham

+44 (0) 7717 446 644

Opinion

SAFETY IS KEY TO GOOD BUSINESS

Nearly one in five construction sites failed safety checks during a UK initiative to improve site safety.

This result was a slight

improvement on previous years.

Inspectors from the Health & Safety Executive visited a 3,237 sites and saw 4,080 contractors.

Overall, 581 sites were found to have practices that put workers at risk. Inspectors issued 870 enforcement notices, with 603 instances requiring work to be stopped immediately.

Chief inspector of construction Philip White said: "It is encouraging that inspectors found a slight improvement in standards and small construction firms are taking safety seriously when carrying out refurbishment work. But this is just a snapshot, and the number of notices served for unsafe work at height is still unacceptable, particularly when the safety measures are well-known and straightforward to implement.

Falls from height remain one of the most common causes of deaths and major injury and responsible for the largest proportion of enforcement notices 49%, but shows a slight improvement on previous years of 55% in 2010



Bob Barnett
Molson Group
Chairman

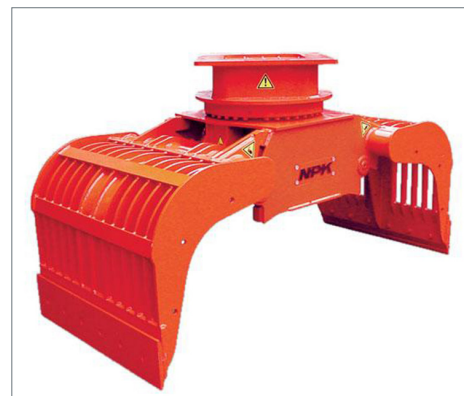


GOWING & PURSEY BUY IN

Leading waste management company Gowing & Pursey has taken delivery of two NPK grabs from Molson Group.

The firm, which has depots across west London, has been recycling waste for 20 years and is growing its business thanks to the increased amount of regulations on recycling and waste management.

Molson area sales manager Matt Yelling claimed the recent 2012 Olympic Games has helped increase awareness in the industry with 90% of all demolition material from the east London site reused or recycled. He said: "Recycling is a big market thanks to things like the Olympics.



It's a market we're trying to do more in. Construction can be up and down but there's always going to be waste." Gowing & Pursey has 40 wagons on the road and more than 2,500 skips with building and industrial waste coming into their depots before it's sorted, recycled and sold on.

£2.1M PUT INTO TRAINING

An extra £2.1 million is being allocated for plant related vocational qualifications this year from the CITB-ConstructionSkills grants scheme. The new arrangements mean plant operators' employers will be able to recover £610 on successful completion of each plant-related vocation qualification that they take as part of their 'blue card' accreditation under the Construction Plant

Competence Scheme (CPCS). CPCS management committee chairman Trevor Gamble said: "This will enable us to target significantly more funds on VQ achievement than we have in the past." The grants scheme funding is being made on a first come, first served basis with details at www.cskills.org

Contracts in brief

An extra £2.1 million is being allocated for plant related vocational qualifications this year from the CITB-ConstructionSkills grants scheme. The new arrangements mean plant operators' employers will be able to recover £610 on successful completion of each plant-related vocation qualification that they take as part of their 'blue card' accreditation under the Construction Plant

Competence Scheme (CPCS). CPCS management committee chairman Trevor Gamble said: "This will enable us to target significantly more funds on VQ achievement than we have in the past." The grants scheme funding is being made on a first come, first served basis with details at www.cskills.org



2011 Hyundai R80CR-9,
515 hours



2008 Hyundai R210LC-7a
Long Reach, 3360 hours



2004 Case CX16B,
2980 hours



2006 Volvo L120E,
9000 hours



2011 Hyundai R140LC-9 with
Blade, 1880 hours



2008 Hyundai R170W-7a,
5400 hours



2003 Case CX28,
3300 hours



2008 Hydrema 912D,
4000 hours +/-



2011 Hyundai R145LCR-9
with Blade, 880 hours



2010 Hyundai HL760-7a,
4300 hours



2009 Doosan DX225LC,
3920 hours



2008 Doosan DX340LC,
7200 hours



2010 Hyundai R210LC-9,
2750 hours



2011 Kubota U25-3,
500 hours



2008 JCB 8080ZTS,
2600 hours



2007 JCB JS330LC Demo
Spec, 7150 hours



2008 Hyundai R210LC-7a,
1500 hours



2007 Kubota KX161,
3500 hours



New Holland D180LGP,
4700 hours



2007 JCB JS330LC Demo
Spec, 7150 hours



Demolition spec Hyundai R290LC-9



Long Reach Hyundai R210LC-7a



Forestry spec Hyundai R145LCR-9



Hyundai R145LCR-9 with Sliding Dipper arm

Head Office +44 (0) 1179 820 123
 Rick Grove - Bristol Office +44 (0) 7887 880 055
 Stuart Butler - Midlands +44 (0) 7899 664 535
 Luke Mercer - South West +44 (0) 7786 330 022
 Web: www.molsongroup.co.uk info@molsongroup

Matt Yelling - North London +44 (0) 7789 991 155
 Dan Guibarra - South Coast +44 (0) 7796 773 355
 Pat Bermingham - South London +44 (0) 7881 265 732

Find us on social networks:



Facebook



Twitter